



# Referral + Co-Counsel Program

Licensed in North Carolina, South Carolina and Georgia

## The Snow Legal Group's Referral + Co-Counsel Program

Refer and partner with our firm with confidence

Join our network of partners



**Attorney  
Kenneth D. Snow**

Managing Partner of The Snow Legal Group

We know this from experience — sometimes a firm is contacted by a potential client, and it's not the right fit. Or, maybe it is the right fit, but it's a multi-faceted, complex case — and you need a strong, experienced partner to assist you in the fight.

If one — or both — of those scenarios sound familiar, we can help. Our Referral + Co- Counsel Program can add value to your firm by offering our services to your clients if you're unable, or by embarking on a co-counsel relationship if you need assistance with a potential client or working with a current one.

We have several firms that are already part of this reciprocal program, and we'd be happy to work with you. With The Snow Legal Group, you get a dedicated team of trial lawyers and legal support professionals who are passionate about representing those who've been accused of serious crimes. We've handled thousands of criminal and personal injury cases throughout our 20 -year history — and we're proud of our consistent record of "Not Guilty" jury verdicts.

# We currently offer two types of partnership options:



## Referrals Partnership

A referral partnership between your firm and The Snow Legal Group means you can refer potential clients with confidence, knowing they'll be taken care of. Once our firm is referred for a particular case, we'll follow up with the client within 24- hours and we'll keep you — our referral partner — in the loop every step of the way.

## Co-Counsel Partnership

A co-counsel partnership agreement is a great way to get experienced help from another attorney while still maintaining an active role in your client's case. We've partnered with attorneys for many reasons — whether they're hoping to gain experience and knowledge with an area of practice that's new to them, or they simply want to maximize available resources — we believe in the power of partnerships.







# Here's how our program works:

## 1. **RETAINER AGREEMENT**

Our referring partner will receive a retainer agreement and a memo about the division of fees. Partners will comply with North Carolina's or South Carolina's (depending on which state has jurisdiction) Rules of Professional Conduct. The division of the legal fee will be specified in the memo.

## 2. **CLIENT CONTENT**

As part of our process, most clients referred to our firm will be contacted within 24 hours. After that, our next contact will be with you to debrief and talk next steps.

## 3. **CASE ASSESSMENT**

We'll review the available discovery and draft a summary and facts analysis.

## 4. **CASE STATUS**

Our referral partners will be notified throughout the course of the case, including when:

- We make initial contact with the client
- When discovery is received
- We're finished with our discovery summary and facts analysis
- The client enters a plea
- A case is scheduled for trial
- When the case has reached a resolution

**Licensed in North Carolina, South Carolina and Georgia**

**Interested in joining our network or want to learn more, we're happy to chat.  
Give us a call at (704) 358-0026 — or email us at [info@snowlegal.com](mailto:info@snowlegal.com).**



Phone: (704) 358-0026 | Email: [info@snowlegal.com](mailto:info@snowlegal.com) | Website: [www.snowlegal.com](http://www.snowlegal.com)